



M. BOHLKE VENEER CORP.

We strive to provide our clients with the finest wood products that nature has to offer. Together, conscientiously and responsibly, we use one of earth's most beautiful resources to enrich the world around us. Our employees are in a safety first work environment and have opportunities for development.

M. Bohlke Veneer Corp. is a world leader in wood and timber products. Family owned and operated since 1966, we have led the veneer industry in many technological innovations. We are a dynamic, international company known for industry leadership, expertise and our hardworking team environment.

We employ more than 200 associates — we like to boast that over 50 employees have spent 25+ years at the company. Our office is located in Fairfield, OH, just north of Cincinnati.

B2B Entry Level Sales Associate [Full-time] \$18-19/HR

The sales team at M. Bohlke Veneer Corp. is responsible for creating dynamic experiences with customers and clients, while bringing all aspects of our brand to life. Although the product we make is sold in a raw or semi-finished form, we are tasked with creating a quality & aesthetic that will make any interior surface flawless.

People with an outgoing personality and an eagerness to learn our product will succeed in this program. You must have a desire to learn a trade and craft that is unique to any other business model. As you develop your skillsets and direct experience through the training and other opportunities provided, more chances to progress may become available. This includes direct hire, and the opportunity to achieve management or leadership positions further down the line. Our employees always promote a "safety first" work environment and have a passion for what they do.

Key responsibilities include:

- Learn our product and our manufacturing process
- Learn about our inventory and classification process
- Work with your hands to learn about the wood and how it is sold
- Participate in client visits and relationship management
- Identify and present on new trends of the industry
- Work with the marketing team to develop new ideas and approaches
- Research and promote new potential products
- Attend tradeshow

Qualifications:

- We are seeking confident, professional, and career motivated self-starters to join a team that is passionate about our natural wood products
- Seeking a Bachelors or Associates degree in any of the following: Management, Marketing, Operations, Wood Technology, Engineering
- Outstanding organizational, time management, verbal and written communication skills
- Excellent negotiating and influence skills
- Strong analytical and problem-solving skills
- Highly detail-oriented, forward-thinking and proactive
- Able to multi-task in a fast-paced environment
- Ability to interact in a professional manner with co-workers, clients and senior management to build lasting relationships
- Willingness to work on your feet and be "hands-on"
- Inquisitive and asks thought provoking questions
- Basic computer and smart phone literacy

Additional notes:

- Applicants must be 18 or older
- Timeliness and good attendance is expected
- For our international applicants, please keep in mind, we are unable to provide sponsorships at this time
- Must physically fit and able to work on your feet
- MBVC is a drug free workplace and applicants must be able to pass a drug screening

For more information about our company go to <http://mbvener.com/career>. Applicants should send a resume and cover letter outlining how they meet the specific requirements of the position to hr@mbvener.com.